## CALIFORNIA STATE CHARTERED BANKS PEER GROUP COMPARISON

## as of March 31, 2018 (Dollar Amounts in Millions)

| Asset Size                                    | Less than<br>\$100MM | \$100 to<br>\$500MM | \$500MM to<br>\$2 Billion | \$2 Billion<br>and More |
|---|----------------------|---------------------|---------------------------|-------------------------|
| Number of Banks                               | 6                    | 41                  | 51                        | 30                      |
| % of total                                    | 4.7                  | 32.0                | 39.8                      | 23.4                    |
| Loans & Leases (Net)*                         | 251.9                | 7,770.3             | 33,413.6                  | 292,585.7               |
| Reserve for loans                             | 8.7                  | 120.3               | 419.8                     | 2,722.3                 |
| Total Assets                                  | 386.9                | 10,684.9            | 47,608.2                  | 427,128.4               |
| % of total                                    | 0.1                  | 2.2                 | 9.8                       | 87.9                    |
| Total Deposits                                | 235.6                | 8,933.0             | 40,202.3                  | 345,248.5               |
| Total Equity Capital                          | 120.0                | 1,354.6             | 5,830.7                   | 49,144.8                |
| Noncurrent Loans & Leases**                   | 0.0                  | 53.5                | 108.6                     | 1,146.3                 |
| Total Past Due Loans & Leases***              | 2.7                  | 102.7               | 191.4                     | 2,143.3                 |
| Other Real Estate Owned                       | 4.1                  | 32.8                | 30.7                      | 45.5                    |
| Interest Earned                               | 4.5                  | 116.4               | 490.9                     | 3,754.7                 |
| Interest Expense                              | 0.4                  | 11.9                | 46.6                      | 455.5                   |
| Net Interest Income                           | 4.1                  | 104.4               | 444.2                     | 3,299.2                 |
| Noninterest Income                            | 0.5                  | 10.5                | 143.6                     | 626.4                   |
| Loan Loss Provision                           | 0.3                  | 1.4                 | 9.2                       | 111.2                   |
| Noninterest Expense                           | 5.2                  | 74.9                | 375.1                     | 2,160.3                 |
| Net Income                                    | -1.2                 | 30.1                | 162.1                     | 1,276.2                 |
| Return on Assets#                             | -1.28                | 1.13                | 1.36                      | 1.20                    |
| Return on Equity#                             | -4.13                | 8.90                | 11.12                     | 10.39                   |
| Net Interest Margin#                          | 4.20                 | 3.91                | 3.73                      | 3.09                    |
| Loans & Leases/Deposits                       | 106.90               | 86.98               | 83.11                     | 84.75                   |
| Loans & Leases/Assets                         | 65.10                | 72.72               | 70.18                     | 68.50                   |
| Equity Capital/Assets                         | 31.01                | 12.68               | 12.25                     | 11.51                   |
| Noncurrent Loans&Leases/Total Loans&Leases    | 0.01                 | 0.69                | 0.33                      | 0.39                    |
| Tot. Past Due Loans&Leases/Total Loans&Leases | 1.05                 | 1.32                | 0.57                      | 0.73                    |
| Reserves for Loans/Noncurrent Loans & Leases  | 24,108.33            | 224.81              | 386.48                    | 237.49                  |

<sup>\*</sup> Net of unearned income.

<sup>\*\*</sup> Noncurrent Ioans & leases are Ioans & leases past due 90 days or more and nonaccruals.

<sup>\*\*\*</sup> Includes noncurrent loans & leases plus loans & leases 30-89 days delinquent.

<sup>#</sup> Aggregate, Annualized return